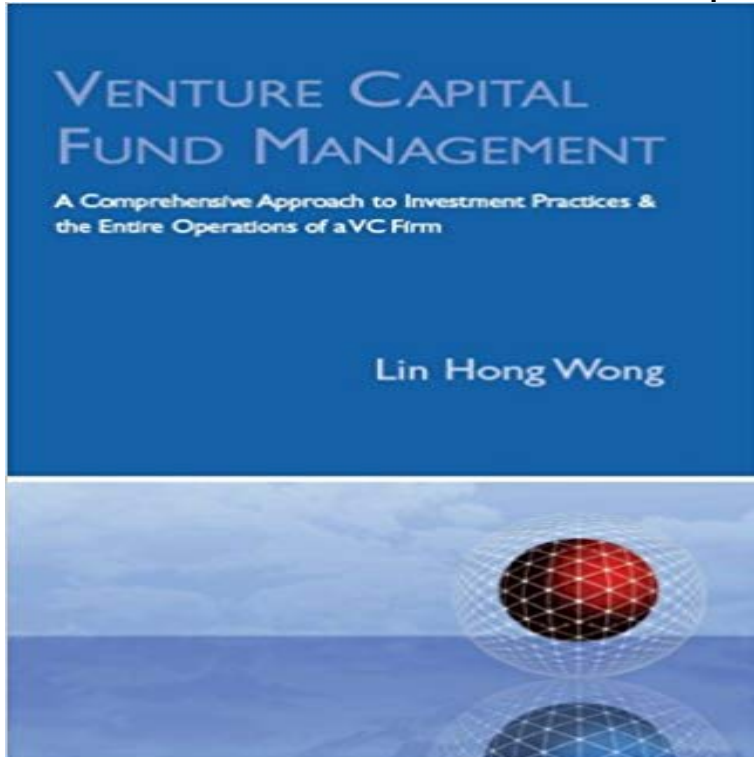


Venture Capital Fund Management: A Comprehensive Approach to Investment Practices & the Entire Operations of a VC Firm



Written by a seasoned practitioner, *Venture Capital Fund Management* arguably provides the most comprehensive coverage of the entire professional practice of a venture capital firm. Offering in-depth explanations of concepts, practical advice on methodologies, and suggestions of best practices, this book covers topics such as venture capital fund-raising, deal sourcing and screening, due diligence, valuation, deal structuring, deal negotiation, and legal documentation, as well as the post-investment processes of monitoring, adding value, and divestment. This book also provides readers with crucial information surrounding issues that commonly affect venture capital firms, such as corporate governance, public disclosure, corporate structure, corporate qualities, fund performance measures, investor relations, tax, legal, and staffing issues. Furthermore, by applying total quality management concepts to the due diligence process, the author has created a systematic approach to effective due diligence. *Venture Capital Fund Management* is a comprehensive and integrated book on the venture capital investment practice and is truly an indispensable resource for both practitioners and would-be practitioners alike. The book includes information on: VC Financing, VC Organization, Raising Funds, Limited Partnership Agreement, Deal Sourcing, Non-Disclosure Agreement, Deal Log, Deal Screening, Deal Alert, Due Diligence Basics, Due Diligence of Management, Due Diligence of Marketing & the Market, Due Diligence of Manufacturing, Due Diligence of Financial & Legal Aspects, Valuation, The Venture Capital Method, A Spreadsheet Model for the Venture Capital Method, Investment Securities, Deal Structuring, Term Sheet, Deal Negotiation, Conditions Precedent, Investment Documentation, Monitoring & Adding Value, Quarterly

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