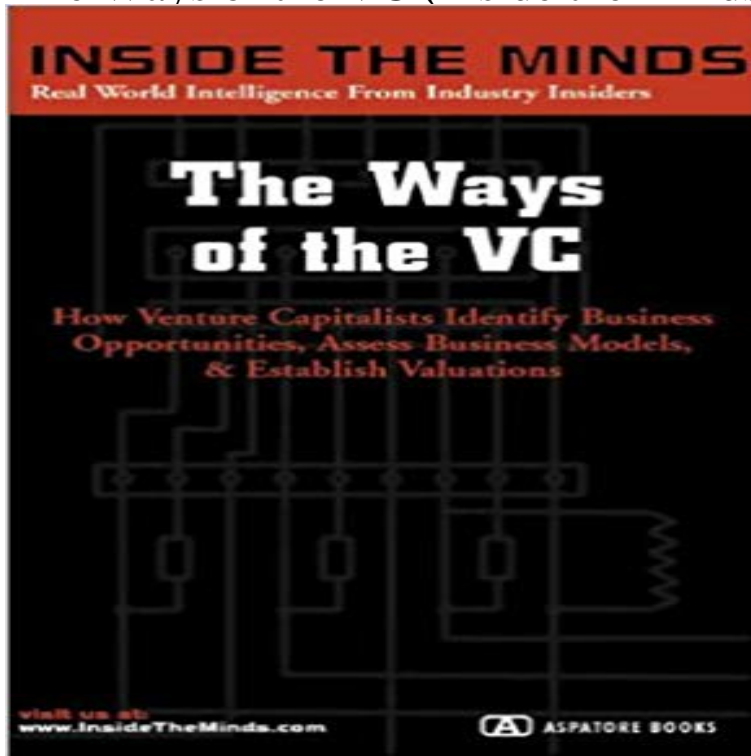


The Ways of the VC (Inside the Minds)



Inside the Minds: The Ways of the VC is the most authoritative book ever written on the essentials behind success within the venture capital world - for VCs and entrepreneurs, alike. This title features Principals, Partners and Directors from some of the nations leading VC firms, who have each contributed chapters akin to objective, experience-related white papers or essays on the core issues surrounding the VC industry. In an over-arching as well as in-depth presentation of the fundamentals, authors articulate the unspoken rules and the important issues facing any VC, and those important to entrepreneurs, what holds true now and what will into the future. From outlining the ideal business idea to company valuation, from identifying red flags and knowing when to ask the tough questions, this book pulls readers through all facets of venture capital, from beginning to end. The different niches represented and the various perspectives presented enable readers to really get inside the great minds of venture capital and pull practical advice, as the experts go back to basics in a must-read for anyone interested in this ever-evolving industry.

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