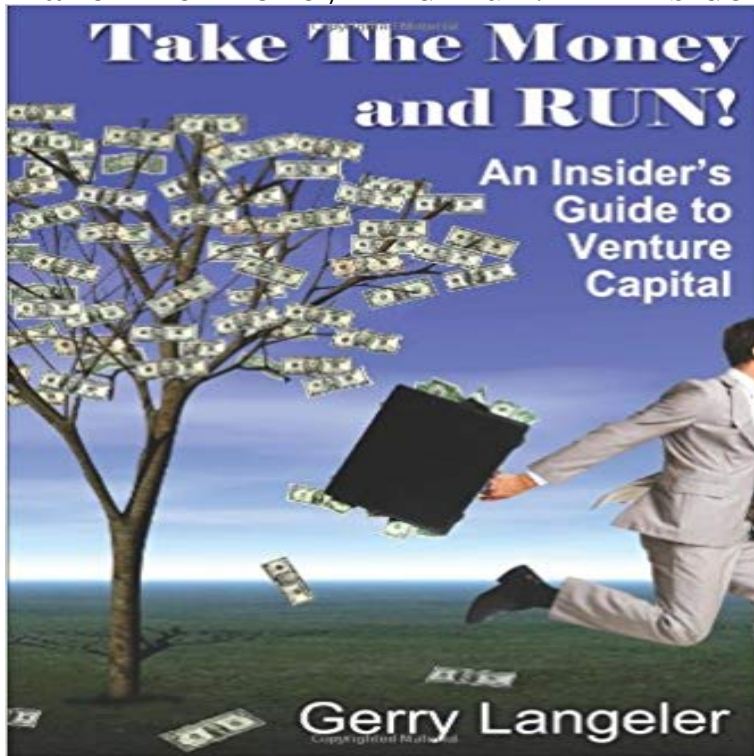


Take The Money And Run! An Insiders Guide To Venture Capital



This book is for entrepreneurs who want to realize their vision, want to build a major enterprise, want to change the world. To win, you need two things: cash and speed. You need to get the money and then run like crazy. To get the money, you may want to raise it from venture capital (VC) firms. But the reality is far fewer than 1 in 100 companies approaching VCs ever get to take the money. So, the first section of this book provides a behind-the-scenes look at how VC firms work, and more importantly how they think. You'll get first-hand insight into what you can do to improve your chances and what to avoid that can doom your hopes. The second section of the book will help you run. It covers almost every segment of start-up operations, from product development to financing to staffing to sales and marketing. Gerry Langelier's 30 years as a successful venture capitalist and entrepreneur who raised money from top VC firms, provides the secrets to help you achieve your dreams.

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How to Avoid a No from a Venture Capitalist Sramana Mitra Editorial Reviews. From the Back Cover.

Well-written and humorous. Should be required reading for all entrepreneurs, especially the section on how to clearly **Take the Money and Run! an Insiders Guide to Venture Capital** by Co-founder of Mentor Graphics (NASDAQ: MENT). Author of The Success Matrix and Take the Money and Run! An Insiders Guide to Venture Capital. **Take the Money and Run: An Insiders Guide to Venture Capital** OVP has over \$750 million of capital under management and focuses on in Business and in Life (Logos Press, March 2014), Take the Money and Run! An Insiders Guide to Venture Capital (Smashwords and Lulu Press, **Take the Money and Run! An Insiders Guide to Venture Capital** by He is the author of The Success Matrix - Winning in Business and in Life (Logos Press, 2014) Take the Money and Run! An Insiders Guide to Venture Capital **Take the Money and Run! An Insiders Guide to Venture Capital** by The Paperback of the Take the Money and Run! an Insiders Guide to Venture Capital by Gerry Langelier at Barnes & Noble. FREE Shipping on **Startup Wealth: How the Best Angel Investors Make** - This book is for entrepreneurs who want to realize their vision, want to build a major enterprise, want to change the world. To win, you need two things: cash and **Take the Money and Run! an Insiders Guide to Venture Capital** - **Google Books Result** - 20

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