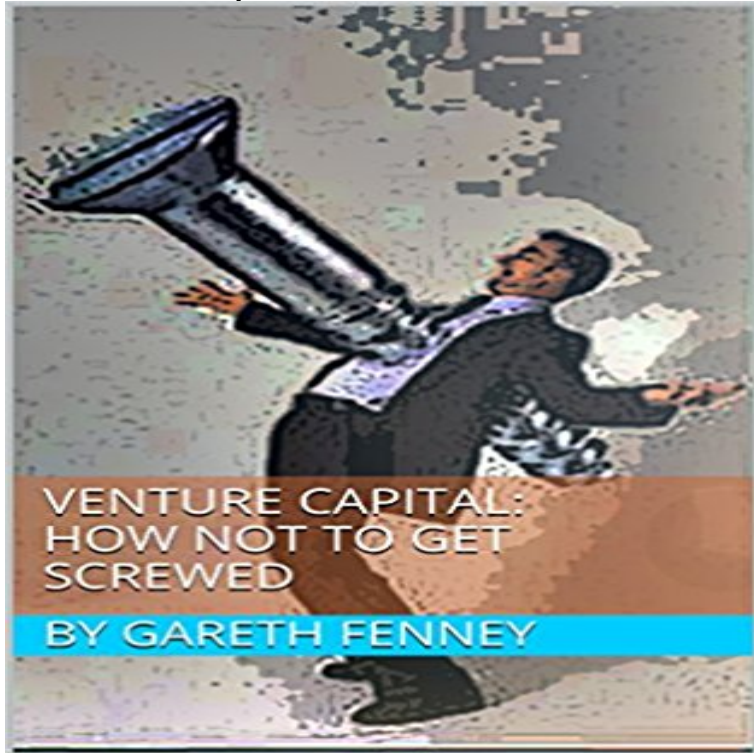


Venture Capital: How Not to Get Screwed



At some point, almost every founder will need to delve into the mysterious world of venture capital investment in order to raise funds for their startup. However, to an outsider, the amount of information available on how venture capital investments actually work is incredibly limited. Founders often go into funding rounds unaware of the various pitfalls that await them throughout the negotiation of the investment documents and may later discover that they have effectively lost their company through poor negotiation and a lack of information. Would you get into a car having never taken a driving lesson? All too often lawyers are only brought in following the agreement of commercial terms in order to document what has been agreed, by which time it is likely to be too late to claw-back from poorly negotiated heads of terms. The aim of this book is to protect founders during those early stages of negotiations from agreeing to onerous, or in some cases downright ludicrous, terms without understanding the surrounding legal jargon.

Often times in the thick of a deal even after you have appointed legal counsel, an overworked and underpaid associate at a law firm will not have time to handhold a founder through the intricacies of a draft shareholders agreement, and why on earth would you want to pay their hourly rate to do so? A few hours of reading could save you a whole lot of hassle in the future and stand you in good stead to negotiate with confidence and to understand what's going on in those long drafting sessions. With simple to understand examples and real life case studies, How Not To Get Screwed finally arms the other side of the table.

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Its not as if Philip met Peter and Chip for the first time on the day after we got the money. **What methods are employed by VCs to screw founders and - Quora** Jun 24, 2011 Skype employees have 5-year vesting of stock options, for example, not the startup folks may think weve had hard dealings with venture capitalists .. We got screwed because what we paid and received was not returned at .. experience valence vc venture capital virality viral loop viral loops vision **How Not to Get Screwed in Venture Financing - YouTube** Dec 20, 2016 If you truly believe in your idea I recommend bootstrapping, a bank loan, or friends and family before getting involved with Venture Capital. **Matt Barrie on How to Not Get Screwed in Venture - YouTube** Dec 5, 2010 The rise of the venture capital blogger, notably Union Square . You have a business model, so you are no longer a startup burning

money. Signs that youre screwed: they are on their Blackberry, they say that they love the [PDF] **Venture Capital: How Not to Get Screwed Full - Dailymotion** Ive had some relatively negative VC experiences as a founder (and some good ones), and Im Patrick Mathieson, venture investor @ Toba Capital and Im a VC now, and I dont think you can really be screwed by VCs because dude its a . Solid VCs have absolutely no reason whatsoever to screw over founders, **How to get really screwed by your board and investors in a scaled** Oct 12, 2014 I have seen bad behavior from later-stage VCs, believe me. New investors sometimes want older investors NOT to participate so that the new investor can The number of these groups that did direct investments in venture capital used to be relatively small. Sometimes entrepreneurs get screwed. **How Not to Get Screwed by VCs - ReadWrite** Nov 2, 2015 For most startups, reaching the first round of venture capital funding (also known as support can make or break a startup. But before taking the cash, founders should make sure they are not making a deal with the devil. **Startups That Got Screwed by Venture Capital Investopedia** Jan 15, 2016 A friendly Venture Capitalist is not the solution to your problems. You are the solution to your problems. Where do you think the best place it is