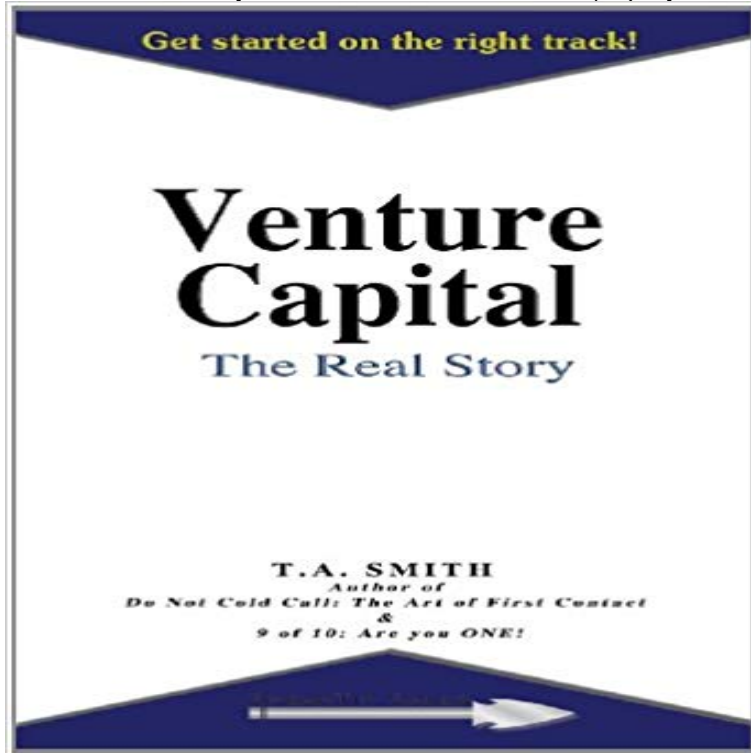


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Raising Venture Capital is the life blood to starting and running a business. However few business people are willing to share the real story of what it takes to accomplish this critical step. Ted Smith (author of DO NOT COLD CALL) has successfully raised capital for a half dozen companies. That past led to people asking for help with this knowledge; so it became obvious there was a need to write a quick review book that covered those experiences. This is a real street level look at what it takes for a small business owner to get those necessary funds to get moving. You may be surprised at some of the answers but you will have proven methods to raise Venture Capital.

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